

**IMC Phosphates Company**

Post Office Box 2000

Mulberry, Florida 33860

863.428.2623

863.428.2605 Fax

IMC Phosphates

IMC Phosphates is the phosphate crop nutrients and animal feeds business of Lake Forest, Ill.-based IMC Global (NYSE: IGL). IMC Global is the world's largest producer and marketer of concentrated phosphates and potash fertilizers for the agricultural industry. IMC also is a leading global producer and seller of feed ingredients for the animal nutrition industry and the world's third-largest manufacturer of salt for a wide range of applications.

Contact Information

IMC Phosphates
PO Box 2000
Mulberry, FL 33860

Phone: 863/428-2623

Fax: 863/428-2500

www.imcglobal.com**Senior Florida Operations Management Team**

Rich Krakowski, Vice President/General Manager-Operations
Paul Cacioppo, Vice President-Human Resources and Public Relations
Willie Tims, Vice President-Environmental, Health and Safety
Craig Pflaum, Vice President-Technical Services
Vaughn "Viv" Astley, Vice President-Technology Development
Bob Kinsey, Director-Operations Support
Mike Daigle, General Manager-New Wales
Mike DeJesus, General Manager-South Pierce
Howie Stoughton, General Manager-South Mines
Tom Fuchs, General Manager-North Mines

Fast Facts

Employment: Approximately 3,000

Payroll (including benefits): Approximately \$178 million

Annual property taxes: Approximately \$11 million

Granular Production Capacity: Approximately 8 million tons per year

FacilitiesMines

Four Corners
Fort Green
Kingsford
Hopewell

(MORE)**10518485**

Chemical Plants (Florida)

New Wales
South Pierce

Chemical Plants (Louisiana)

Faustina
Uncle Sam

Shipping and Distribution

Big Bend
Port Sutton
Agrock (private rail system)

Safety

Safety is of paramount importance to the operations and people of IMC. Through rigorous training and a behavioral-based safety approach, the company has seen its OSHA recordable incident rate drop in each of the past three years. One of its two phosphate processing plants recently surpassed the five-month mark without a single OSHA recordable incident.

Land Reclamation

Since 1975, when Florida mandated phosphate land reclamation, IMC has led the way in transforming mined land into integrated ecosystems for use as pastures, forests, wetlands, uplands, Florida scrub, well as commercial and residential development. IMC also donates some of the land to local counties where the reclamation takes place. This property is often held as conservation areas and even has been developed into public parks for the residents of the county. The company spends--on average--between \$6,000 and \$7,000 per acre in land reclamation and has been awarded for its efforts by a number of local, state and national agencies and conservation groups. IMC has spent nearly a quarter-billion dollars in land reclamation over the past 10 years.

A GENERAL FACT SHEET

Who We Are: Farmland Hydro, L.P. is a Limited Partnership formed by Farmland Industries, the largest U.S. farmers cooperative headquartered in Kansas City, MO, and Norsk Hydro ASA, a large Norwegian company engaged in fertilizer, oil and gas and the specialty metals industry. The partnership was formed in November of 1991.

Where We Are Located: We own and operate the Green Bay Phosphate Fertilizer Manufacturing Plant in Bartow, FL, an ammonia terminal in Tampa, FL., and we own phosphate reserves in Hardee County, FL. We are the second largest citrus landowner in Hardee County, FL. The Green Bay facility is located on County Road 640 in Polk County and our ammonia terminal is on Port Sutton Road in the county of Hillsborough. Our Hardee County property is located south of Highway 64 and west of Highway 17 in Ona.

What We Do: We produce quality phosphate products --- granular and liquid fertilizers. Our fertilizers help farmers produce a bountiful supply of wholesome food.

How We Deliver: Farmland Hydro, L. P., utilizes mainly rail and ocean-going vessels to receive our raw materials and to transport our finished products to our domestic and international customers.

Safety First: We are first and foremost concerned about safety for our associates, our neighbors and our contractors. Regularly scheduled training programs are in place to achieve and exceed our safety objectives. Meetings with near neighbors are held annually on our site.

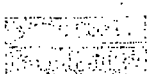
Economic Impact to County and State: Farmland Hydro, L. P., employs approximately 300 associates with an annual payroll of \$15MM. Our Hardee County property consists of over 15,000 acres and contains phosphate reserves that will supply our manufacturing facility in Polk County for over 25 years. We are currently permitting this property using the Florida Department of Environmental Protection team permitting approach because we believe there will be ecosystem benefit from this approach and allow for greater public participation. We anticipate a final decision on the application by early fall of 2001. As we develop our new mine in Hardee County, the expansion will create about 200 additional jobs and an additional annual payroll of approximately \$8MM. Our operations support local businesses through the purchase of supplies and services. We also pay a significant amount of sales and property taxes. Additionally, the Company pays severance taxes. Citizens of Florida, and the counties of Hardee and Polk benefit from these severance taxes collected which are divided among the two aforesaid counties, the state Conservation and Recreation Lands Trust Fund (CARL), the Non-mandatory Land Reclamation Trust Fund, the state general revenue fund, and the Florida Institute of Phosphate Research.

On the Environment: The Company is committed to striking a sound balance between environmental and economical priorities. Environmental issues are fundamental in our strategic thinking and business development. Farmland Hydro's mission statement illustrates this position. In 2000, our manufacturing operations received the *President's Environmental Award* from Farmland Industries, Inc., for sound improvements in water management practices. In 1996, our citrus operations received the *Governor of Florida's Award for Environmental Education*.

Education is Everybody's Business: We believe that we can make a difference by forming partnerships with the educational community. Our operations and management practices exemplify the practical application of mathematics and science. We regularly work with local educators through the Teacher Quest and the School to Work programs and numerous others. In 2000, we were named a *Champion of Free Enterprise* by the Polk Economic Education Council.

Commitment to Community: Farmland Hydro, L. P., and its associates are active in the communities where we operate or where our associates live. We are annual contributors of human and financial resources to the United Way, various educational and cultural organizations, as well as economic associations. We also actively participate in local citizens advisory panels.

Further Commitment: In addition to our Company mission statement, we are voluntarily directed by ten Guiding Principles ascribed to by each of the seven member companies of the Florida Phosphate Council. These Guiding Principles contain commitments regarding operational practices, the safety and health of our associates, and the protection of our environment.



A Delaware Limited Partnership

For More Information: Contact our **Public Affairs Department**, Farmland Hydro, L. P. (863) 519-1362.

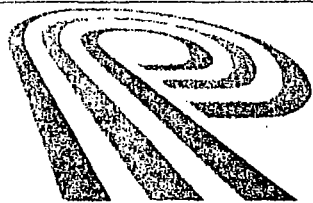


**FARMLAND HYDRO, L. P.
KEY COMPANY CONTACTS**

C.M. Farris
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Manager - Public Affairs
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Manager - Environmental/Safety/Gyp Stack Operations
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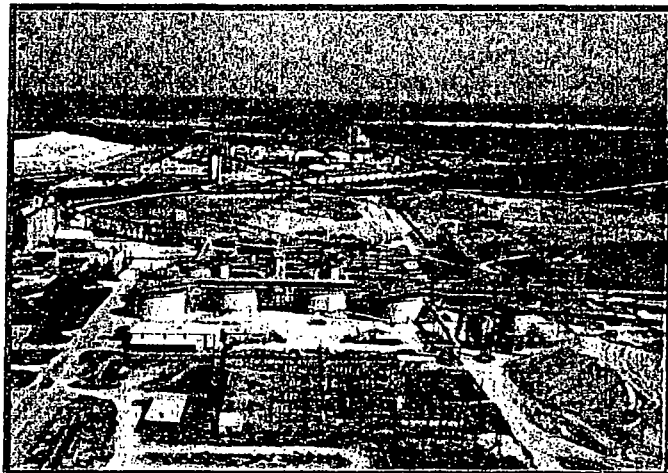


PCS Phosphate White Springs

County Road 137
White Springs, FL 32096
904/397-8101

The White Springs facility is located in North Central Florida and employs over 600 people, with over most of them from Columbia, Hamilton, and Suwannee Counties.

Our phosphate rock mining takes place (where there is recoverable ore) within a project area of over 100,000 acres or about 160 square miles. Four draglines, three with 45-cubic yard buckets (the size of a two-car garage) and one with a 33-cubic yard bucket, remove about 25 feet of overburden soil, and then about 15 feet of ore. This material is then pumped as a suspension in water to a mill which separates it into phosphate rock and the by-products sand and clay. Only about 17% of the ore (and just 7 or 8% of the total volume handled by the draglines) is phosphate rock. The remaining 83% of the ore (sand and clay) and all the overburden is used to refill the mined areas for reclamation.

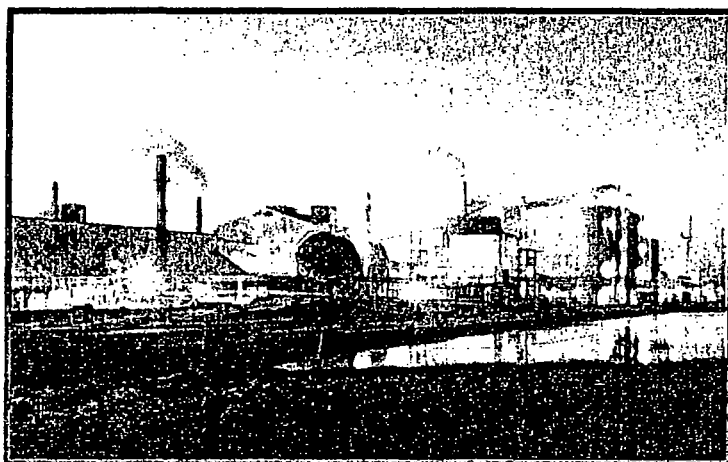


All lands mined since 1975 will be reclaimed per Florida standards, as well as some of the earlier mined areas. Several landforms are re-created in the reclamation process, including hardwood and cypress wetlands, pine-planted uplands, and lakes. To date more than 7,000,000 trees have been planted on reclaimed land. We can now boast of ten year old cypress over 40 feet tall, that are producing seedballs for their own propagation, and eight year old wetlands where the many hardwood species (red maple, sweet gum, black gum, cypress, and others) have dominated over the temporary unwanted herbaceous growth. A drive along the well-graded dirt road connecting Genoa (north of White Springs on US 41) to its intersection with County Road 137 near our offices affords a view of several types of reclamation and also passes the entrance to Eagle Lake, a reclaimed lake which we have opened for public fishing.

Phosphate rock (measured in millions of tons per year) produced at our Swift Creek Mine on US 41, several miles north of White Springs, is consumed either at our Swift Creek Chemical Plant (adjacent to Swift Creek Mine) or our Suwannee River Chemical Plant just off County Road 137, about five miles from its first intersection north of White Springs with US 41. Rock is transported by rail from Swift Creek Mine to the Suwannee River Chemical Plant.

At both chemical plants, the rock is reacted with sulfuric acid which is produced on-site from sulfur brought in by tank car. This reaction produces dilute phosphoric acid and gypsum.

The phosphoric acid is evaporated to 54% P_2O_5 (merchant grade acid – MGA) or 70% P_2O_5 (superphosphoric acid – SPA) and some of the SPA is further purified to a clear “Green SPA”. All of these are liquid products. The dry solid products include Diammonium Phosphate (DAP), made from phosphoric acid and ammonia; Monocal and Dical, made from phosphoric acid and limestone; and Defluorinated Phosphate (DFP), made from phosphate rock, caustic soda, phosphoric acid, and limestone.



(Over)

PCS Phosphate – White Springs

PCS Phosphate's business is a key element in feeding the world's expanding population as seen by the uses of our end products.

- | | | |
|----------------|---|--|
| MGA | – | Manufacture of DAP and blended fertilizer |
| SPA | – | Manufacture of liquid fertilizer, solid fertilizer, and Monocal and Dical |
| Green SPA | – | Manufacture of specialty liquid fertilizer |
| DAP | – | Solid fertilizer, applied directly or as part of a blend |
| Monocal, Dical | – | Feed supplements providing calcium and phosphorus for cattle and hogs |
| DFP | – | Feed supplements providing calcium and phosphorus for poultry and aquaculture (fish-farming) |

PCS Phosphate – White Springs places the highest emphasis on safety and environmental performance. Our safety and environmental record has improved each of the past several years and is far better than the average for both the fertilizer industry and the overall chemical industry.

- 2000 "Exemplary Partner" - Council for Sustainable Florida (only phosphate company)
- 1999 "Florida Main Street" Florida Redevelopment Association - PCS Phosphate-White Springs was selected as the "Outstanding Local Program Supporter". The award was presented September 10 by the Secretary of State, Katherine Harris.
- 1999 Governor's Council for Sustainable Florida – Leadership Award (only phosphate company)
- 1998 Governor's Business Leadership Award (only phosphate company to receive one)
- 1 million safe-hours without a lost time accident – President's Award December 25, 1996
- 2 million safe-hours without a lost time accident – Chairman's Award May 11, 1997
- 1 million safe-hours without a lost time accident – President's Award January 19, 1999
- 2 million safe-hours without a lost time accident - Chairman's Award June 2, 1999
- 3 million safe-hours without a lost time accident - Corporate Award October 20, 1999
- 4 million safe-hours without a lost time accident - Corporate Award March 23, 2000
- Florida Commissioner's Business Recognition Award (9 years)
- Corporate Environmental Award (2 years)
- Florida Water Pollution Control Federation Award – Best Water Treatment Facility (2 years)
- Finalist, Governor's Environmental Education Award
- Florida Department of Environmental Protection Excellence Award
- Norfolk-Southern Railroad Thoroughbred Chemical Safety Award (2 years)
- Certified Wildlife Habitat Council site (2 years)
- State of Florida, Department of Environmental Protection winner of innovative Reclamation Award
- State of Florida, Department of Environmental Protection winner of Outstanding Ecosystem Award - 1999

PCS, its employees and their families, are an integral part of the community. Each year millions of dollars of taxes from our employees and from the corporation go to help support schools, road services, and much more. In addition, we have a major impact on the community through our involvement and support of programs such as the United Way of Suwannee Valley, Suwannee Valley Regional Blood Bank, Educational Foundations in Hamilton, Suwannee, and Columbia counties; and sports programs.

We welcome visitors.
To arrange a tour, call Rob Wolfe at 397-8313.



A Sinochem Company

U.S Agri-Chemicals Corporation

Fact Sheet

Name: U.S. Agri-Chemicals Corporation

Headquarters: 3225 State Road 630 West
Fort Meade, Florida 33841-9799

Phone: (863) 285-8121
(863) 285-9654 (Fax)

Nature of Business: U.S. Agri-Chemicals Corporation is a phosphate-based fertilizer producer with its headquarters and chemical operating facilities located near Ft. Meade in Polk County, Florida. Its products are marketed thru U.S. Chem Resources, a sister subsidiary, with commercial offices in Hillsborough County, Florida.

History: U.S. Agri-Chemicals Corporation was acquired by Sinochem American Holdings, Inc. on March 3, 1989. Prior to its acquisition by Sinochem, U.S. Agri-Chemicals was owned by USX Corporation (U.S. Steel)

U.S. Chem Resources, Inc., a Tampa, Florida-based subsidiary of USAC was established in 1991 to market granular monammonium and diammonium phosphates worldwide.

Annual Production: U.S. Agri-Chemicals Corporation produces 1MM tons of diammonium phosphate per year from phosphate rock conversion at the company's finished product plant near Bartow. As of November 2000, the corporation gained the production capacity of adding 300,000 tons per year of granular monammonium phosphate at its newly constructed Ft. Meade facility.

Markets: U.S. Chem Resources markets U.S. Agri-Chemicals' products both domestically and internationally. A significant part can be made available to Mainland China upon request of Sino Fert.

Ownership: U.S. Agri-Chemicals Corporation, a subsidiary of USAC Holdings, Inc., is a foreign subsidiary of the China National Chemicals Import and Export Corporation (Sinochem Corporation) of Beijing, China.



Sinochem: Sinochem is a \$20 billion (U.S. Dollar) import/export trading company with manufacturing interests in a variety of products including fertilizers, textiles, petro-chemicals, pharmaceuticals and petroleum. Sinochem is the world's largest buyer of diammonium phosphate (DAP), with annual purchases averaging 3.0 to 6.0 millions tons in recent years. The company employs more than 10,000 people at its 50 business centers around the world.

Employees: U.S. Agri-Chemicals Corporation employs approximately 300 people at its two central Florida plants in Bartow and Ft. Meade.

Payroll: U.S. Agri-Chemicals Corporation is a key member of the Polk County industrial community with an annual payroll in excess of \$15 million.

Officers: Malcolm S. Scott, President and Chief Operating Officer
Ernest E. Helms, Vice President and Secretary
Ronnie Boutwell, Chief Financial Officer
Steven J. Susick, Vice President Chemical Plant Operations

Media Contact: Ernest E. Helms, Vice President and Secretary

Florida Phosphate Council



The Florida Phosphate Council, Inc., is a not-for-profit trade association representing phosphate mining and phosphate fertilizer manufacturing companies in Central and North Florida. The Council was formed in early 1966 in Lakeland, Florida.

The member companies produce about 75% of the nation's and 25% of the world's supply of phosphate. At least 90% of the phosphate rock mined in Florida is converted into fertilizer. Most of the balance is used to manufacture animal feed supplements. Phosphate rock is also used in a variety of products such as vitamins, soft drinks, toothpaste, light bulbs, bone china, flame-resistant fabric, optical glass and other consumer goods.

The Council serves its member companies in environmental, governmental, and public affairs activities. The association monitors environmental issues, coordinates studies and research, and represents the industry before the legislature and the various regulatory agencies. It informs the general public and the media of the industry's environmental impacts, its important economic contributions, and its vital role in producing fertilizers to grow crops which feed the nation and the world. The Council is not involved in individual company permitting activities, or in marketing, labor relations, exports, or land exploration activities.

The Council member companies are:

CF Industries, Inc.
Cargill Fertilizer, Inc.
Farmland Hydro, L.P.
IMC Phosphates Company
PCS Phosphate - White Springs
U.S. Agri-Chemicals Corporation

The member companies are committed to industry Guiding Principles.

**Key Contacts
for the
Florida Phosphate Council**

Mary Lou Rajchel
President/CEO

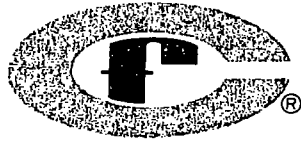
Bruce DeGrove
Director
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Robert A. Hugli
Senior Vice President
Legislative Affairs

John Joyce
Director
Communications

1435 East Piedmont Drive
Suite 211
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(866) 352-7265 (toll free in Florida)

Web Site:
www.flaphos.org



CF Industries, Inc.

Phosphate Operations

CF Industries is one of the world's leading manufacturers and distributors of fertilizer products. CF is also a cooperative, owned by ten regional farm supply cooperatives in the United States and Canada. As a result, CF has a special commitment to supply North American farmers with the crop nutrients they require.

CF's Phosphate Operations in Florida employs over 750 experienced and talented individuals and consists of the Hardee Phosphate Complex, Plant City Phosphate Complex and the Tampa Terminal and Warehouse.

The Hardee Phosphate Complex, which began operation in 1978, produces 3.5 million tons of phosphate rock annually, approximately 10% of Florida's annual production. The Complex supplies all of the phosphate rock needed for the Company's Plant City Phosphate Complex, making CF Industries self-sufficient with respect to phosphate rock supply. Phosphate rock is shipped by rail from the Hardee Phosphate Complex to CF's Plant City Phosphate Complex.

Under guidelines established by state and local authorities, CF reclaims all the land that has been mined. Much of this will be a part of a "planned habitat area" (PHA) designed to ensure continuity between reclaimed and adjacent natural habitats. Lands not reclaimed as part of the PHA emphasize the creation of agricultural soils that are among the most productive and sustainable in Florida.

CF's demonstrated environmental responsibility has allowed more effective and efficient development of the raw materials required to produce high quality fertilizers, while at the same time protecting the environment for future generations.

CF Industries' phosphate fertilizer manufacturing complex in Plant City annually produces more than two million tons of phosphate fertilizers - enough to satisfy the total phosphate requirements for four major corn belt states - Iowa, Illinois, Indiana and Kansas. In fact, the phosphate fertilizer produced by this facility is supplied to farmers in 39 states and two Canadian provinces. Diammonium phosphate (DAP) is CF's principle phosphate end-product.

CF's manufacturing facility operates with a high regard for the environment as evidenced by a new state-of-the-art phosphogypsum storage facility and ecosystem restoration project.

CF Industries' Tampa Terminal and Warehouse provides strategic access to vital transportation routes of phosphate fertilizer throughout North America. Granular product awaiting shipment is stored in Tampa's 75,000 ton capacity warehouse.

The primary means of fertilizer transportation are ocean barges which are loaded at the Tampa Warehouse. Outbound product shipments travel by ocean vessel to reach cooperative outlets throughout the United States and eastern Canada.

CF's Ammonia Terminal receives anhydrous ammonia from ocean going vessels and ships it to the Plant City Phosphate Complex as well as other phosphate fertilizer producing companies.

Key Contacts:

A. L. "Judge" Holmes
Vice President
Phosphate Operations
(863) 533-3181

James G. Sampson
Director, Environmental Affairs
(863) 533-3181

3/12/01

CARGILL FERTILIZER, Inc.
8813 U.S. Highway 41 south
Riverview, Florida 33569

FACT SHEET

Cargill Fertilizer, Inc., is a phosphate fertilizer manufacturer which exports fertilizer products worldwide. Cargill Fertilizer operates mining and manufacturing facilities in Hillsborough, Polk and Hardee counties in west central Florida.

MANUFACTURING

LOCATIONS:

Riverview and Bartow

MINING LOCATIONS:

Hookers Prairie, South Meade and Fort Meade

LAND/AG OFFICE:

Bowling Green

YEAR OF PURCHASE:

1985

PRODUCTS:

Diammonium Phosphate Monoammonium Phosphate
Animal Feed Phosphate Granular Triple Super Phosphate

**TOTAL TONS OF
PHOSPHATE ROCK**

MINED/YEAR:

8,000,000 tons

**TOTAL TONS OF
FERTILIZER**

PRODUCED/YEAR:

4,000,000 tons

**TOTAL NUMBER
OF EMPLOYEES:**

1,400

PRESIDENT:

Steve Pinney

KEY CONTACTS:

Bo Davis, Vice President
Gray Gordon, Vice President
Ozzie Morris, Vice President

VISION STATEMENT:

We will improve crop production economics in major farming regions around the globe by becoming the world's best fertilizer producer/distributor. In reaching for this vision, we will enhance the environment and improve the sustainability of food production around the world.

PHOSPHATE FACTS

The beginning of the new millennium continues to present challenges for the phosphate industry. New competitors and lower demands for phosphate-based fertilizers in this country have contributed to a weaker market and production cutbacks. The industry is meeting these challenges with workforce adjustments and market strategies that give promise for optimism. World population growth will require nearly three times today's farm output by the year 2050. Feeding this growing population continues to be a formidable challenge for agriculture, supported by the thousands of men and women who mine and process Florida phosphate rock. In spite of our present challenges, the future is viewed with increased optimism as we continue to feed our state, nation, and the world.

PRODUCTION

During 2000, 28.6 million metric tons of phosphate rock were extracted from 5,385 acres of land.

Florida provides approximately 75 percent of the nation's phosphate supply and approximately 25 percent of the world supply.

Nitrogen, phosphate, and potassium are the three primary nutrients in fertilizer. For phosphate rock mined in Florida, 90 percent is used to make fertilizer. Of the remaining 10 percent, half is used in animal feed supplements. Phosphate is also used in a variety of products, including vitamins, soft drinks, toothpaste, light bulbs, film, bone china, flame resistant fabric, optical glass, and other consumer goods. There is no substitute or synthetic for phosphorus, which is essential for life in all growing things, plants and animals alike.

Formed in Florida millions of years ago, phosphate rock is insoluble. It must be converted into soluble finished products for use in fertilizer.

MAJOR FINISHED PRODUCTS

(short tons available to be shipped)

Diammonium Phosphate (DAP)	8,713,750
Monoammonium Phosphate (MAP)	2,280,482
Superphosphoric Acid	625,430
Triple Super Phosphate	1,218,836
Phosphoric Acid	270,385
Animal Feed Supplements	1,142,754
Sulfuric Acid	192,402

GUIDING PRINCIPLES

Operating in a safe and environmentally sound manner makes economic sense and is a fundamental part of the Florida Phosphate Council's Guiding Principles (GPs). The GPs form the basis of a commitment by our member companies which cover all phases of the industry's operations in the local and global communities in which we conduct business. They reflect the industry's commitment to its employees, communities, and the environment.

In 2000, the phosphate industry gave more than \$1.6 million dollars for the benefit of United Way agencies in Florida. Also, \$678,464 was donated to other charities for a combined average donation of \$357 per phosphate industry employee. In addition, many public service and community organizations and agencies benefited from the commitment of time and financial support by the industry.

EMPLOYMENT

At year-end 2000, 6,593 employees received a total payroll of more than \$415.9 million, including fringe benefits. And, for each of these jobs, at least five others exist because of the industry. Additionally, thousands of other jobs exist outside of the state in shipping, processing, blending, farming, and other related industries.

TAXES

In addition to jobs, the industry makes an important economic contribution to Florida in the form of the taxes and fees paid each year. In 2000, more than \$95.4 million in severance, property, sales, and other taxes and fees were paid.

Severance tax paid since 1971	\$1,391,683,601
Severance tax paid in 2000	\$ 41,579,076
Property taxes paid to counties in 2000	\$ 33,169,916
Sales taxes paid in 2000	\$ 17,899,309

Currently, the first \$10 million collected in severance tax each year is directed to the Conservation and Recreation Lands Trust Fund (CARL). The state uses this money to purchase environmentally sensitive lands. Since 1979, the CARL program has received over \$472 million from the phosphate industry severance tax. The remaining money collected in severance tax each year is now divided among the state's general revenue fund, the mining counties, and the Florida Institute of Phosphate Research (FIPR).

Although funded by the phosphate severance tax, FIPR is an independent state research agency created by the Florida Legislature in 1978.



INVESTMENT

The industry owns or has mineral rights to 464,753 acres of Florida land. It also has a multi-billion dollar capital investment in the state. It is estimated that \$194 million will be spent on new construction and replacement of plants and equipment in 2001.

In 2000, the industry spent \$70 million on capital expenditures for systems to control and treat pollution and conserve water. An additional \$82 million was spent to operate, maintain, and monitor these pollution control and water conservation systems. Total environmental control costs for the phosphate industry were \$154 million in 2000.

GENERAL EXPENDITURES

The industry purchases a variety of supplies and services.

Total Equipment and Supplies

	\$1,148,655,139
Services	
Electricity	\$ 111,338,686
Telephone	\$ 3,951,755
Other Services (Florida only)	\$ 110,488,856

TRANSPORTATION

Most phosphate rock and products are transported by truck or rail to ports where they are shipped overseas or across the Gulf of Mexico to the Mississippi River. Land transportation costs for 2000 were:

Truck	\$ 33,503,002
Rail	\$138,420,429

In addition, more than \$8.5 million was spent for the use of pipeline transmission to and from the Port of Tampa. During fiscal year 2000, 20,304,357 tons of phosphate-related materials were shipped through the port. Nearly 41 percent of the liquid and bulk tonnage shipped through the Port of Tampa was phosphate-related. The Port of Tampa is the state's largest in tonnage shipped and ranks in the top 12 nationally.

PUBLISHED
SPRING
2001

EXPORTS

Though the industry's most important market is domestic, phosphate exports play a major role in the industry's viability and Florida's economy. The phosphate industry provides the number one export from the Port of Tampa. During 2000, the Port of Tampa reported 45 countries as phosphate export destinations. China was the major export destination with 2.8 million net tons of phosphatic chemicals followed by Australia, Brazil and India. According to Enterprise Florida, Inc., fertilizer was one of the state's leading export commodities with a 2000 value of \$1.128 billion.

The International Fertilizer Industry Association reported that during the latest reporting period, (1996-1998), the United States accounted for 61 percent of world trade in ammonium phosphate, mostly in the form of diammonium phosphate (DAP).

RECLAMATION

Since July 1, 1975, Florida law requires that all mined lands must be reclaimed. In the last 10 years \$355,190,262 has been spent on mandatory and non-mandatory reclamation projects with the industry in compliance with reclamation requirements. Mined land has been reclaimed for commercial, industrial, agricultural, recreational and residential purposes. Sanctuaries for birds and other wildlife have been established on reclaimed lands. Since 1980, nearly 22 million trees have been planted. The companies have also donated thousands of acres of land to state and public entities for recreation and wildlife habitat.

The industry continues to work with the Department of Environmental Protection and other agencies to achieve reclamation results that help restore ecosystems and benefit wildlife.

WATER

The industry is well aware of its need to conserve water as a valuable resource. Industry-wide, about 95.6 percent of the water needed in the mining process is reused. This is done by recovering, storing, and recirculating the water. In the manufacturing processes, 90.5 percent of the water used is also captured and recycled.

To further reduce the industry's need for ground water and to assist local governments, some facilities utilize treated domestic wastewater as part of the makeup water needed to operate. In 2000, this industry use allowed local governments to dispose of more than 2.4 million gallons of domestic wastewater each day. An additional 8 million gallons of domestic wastewater discharges were used daily as a heat source and returned to the wastewater facility as cooling water, conserving energy and ground water resources. The industry continues to pursue other opportunities to utilize domestic wastewater in its operations.

Year	Mining Water Gallons/Day Pumped	Rock Produced MMT	Gallons of Water Per Ton of Rock	Annual Rainfall
1991	117,485,900	36.2	1185	54.8
1992	88,417,600	36.2	892	54.9
1993	64,535,036	25.2	935	50.2
1994	62,405,789	29.0	785	61.1
1995	50,125,000	33.8	541	61.7
1996	56,034,000	36.2	565	50.8
1997	56,843,000	32.8	633	65.1
1998	53,660,900	34	576	58.1
1999	52,243,741	30.2	631	50.2
2000	73,111,206	28.6	933	35.8

In order to reduce groundwater pumping, as requested by Water Management Districts, the industry has been increasing its use of rain that falls on its lands. Accordingly, groundwater pumping has been generally decreasing throughout the 1990's. However, groundwater pumping increased in 2000 due to the record drought affecting the state.

ENVIRONMENT

The protection of the environment is a primary concern for member companies and their employees as witnessed by the voluntary adoption of the Council's Guiding Principles. This initiative, noted earlier, calls for member companies to build upon the existing practices in protecting their employees, communities, and the environment.

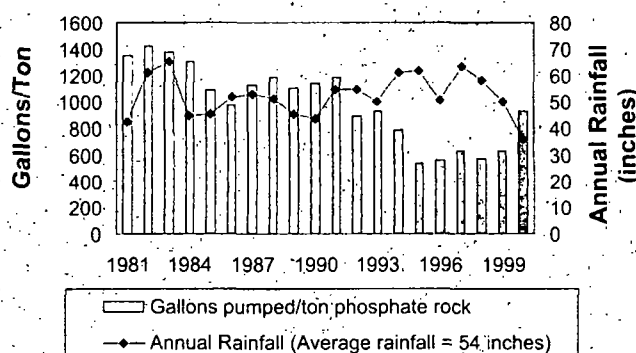
Phosphate companies work closely with environmental organizations, citizen groups, and regulatory agencies to address industry issues. Many of the requirements, with which the industry complies, were developed through consensus-building initiatives.

Our concerns, however, reach beyond compliance. Industry members work with environmental and community representatives to open lines of communication, explain industry processes, and address possible industry concerns.

SAFETY

The industry is proud of its safety record and employee safety training programs. During 2000, there were 14,090,608 man-hours worked. Employees averaged 560,000 hours of work for every lost time accident. Further, concern for safety extends not only to member company employees and their neighbors, but also to companies which provide contract workers for the industry. A contractor safety training program is required for the safety of those who work at member company sites. During 2000, more than 5,000 contractors received the basic and refresher Occupational Safety and Health Administration approved course. The curriculum is regularly reviewed and updated.

Groundwater Pumping and Rainfall



THE FUTURE

The outlook for the fertilizer industry is strong. The Florida fertilizer industry continues to adapt to a global market. Florida mines and fertilizer plants are cost-efficient and competitive in the world market place and are willing to make the changes necessary to remain so. With a transportation infrastructure in place and ample reserves, our industry is ready to meet national and world needs.



FLORIDA PHOSPHATE COUNCIL

The Florida Phosphate Council is a trade association composed of:

CF INDUSTRIES, INC.
CARGILL FERTILIZER, INC.
FARMLAND HYDRO, L.P.
IMC PHOSPHATES COMPANY
PCS PHOSPHATE-WHITE SPRINGS
U.S. AGRI-CHEMICALS CORPORATION

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General footnote:

The data in this fact sheet was obtained from the Florida Phosphate Council's six member companies and one non-member company.